

LEADLINE

Intel for savvy South Carolina Port clients.

NOVEMBER 2013



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SC Inland Port Begins Full-Scale Operation THE LEAD

The South Carolina Inland Port (SCIP) in Greer is now offering regular service for **all ocean carriers and clients**. This major infrastructure project extends the Port of Charleston's reach into the Interstate 85 corridor and beyond with overnight express shuttle service five days per week in both directions:

- Westbound from Norfolk Southern Charleston to SCIP – departs Charleston Monday-Friday, with 8:00AM availability in Greer/SCIP the next morning.
- Eastbound from SCIP to NS Charleston – departs SCIP Monday-Thursday and Saturday, with next day 12:00PM availability for weekday trains and Monday 12:00PM availability for Saturday train.
- Cut-offs at both NS Charleston and SCIP are 5:00PM.

The SCIP terminal is fully operational and functional as construction concludes on support facilities – the new dedicated access road is open, all yard machines are operational, the maintenance vendor is on-site and the terminal is fully staffed. The terminal manager is Michael Hoffman (MHoffman@scspa.com or 864-477-0927).

Operating hours for receipt and delivery of containers at SCIP are 24/6, closed 6:00PM Saturday through 8:00PM Sunday.

To use and support the facility, cargo interests should request Greer/SCIP rates and routing from their ocean carriers. For further assistance please feel free to reach out to the Norfolk Southern or SC Port sales teams using the contact information below.

NS Sales: Trish Haver / Patricia.Haver@nscorp.com

S.C. Port Agri-Product & Mid-West Sales: Bob Reinecke / BReinecke@scspa.com

S.C. Port Cargo Sales: Art Pruett / APruett@scspa.com

S.C. Port Carrier Sales: John Wheeler / JWheeler@scspa.com



SC Inland Port / 100 International Commerce Blvd. / Greer, SC 29651

MORE LEADS

Port-Dependent BCOs Continue Strong Investment In South Carolina

The SC Ports Authority is aggressively growing its freight base by continuing to help attract large-scale importers and exporters. The SC Department of Commerce has announced projects totalling more than 1.4 million sf in the last month including:

- **Colgate-Palmolive Company** is investing \$196 million to establish a new production facility in an existing 525,000 square foot building in Greenwood County. The plant is expected to begin operations in 2014 and will generate 300 new jobs.
- **JN Fibers Inc.**, a manufacturer of recycled polyester staple fiber products, is establishing a new manufacturing facility in Chester County. The Zhejiang, China firm is making a \$45 million investment in a 6000,000sf building and is expected to generate 318 new jobs.
- **Fitesa Simpsonville, Inc.**, a global leader and innovator in the design and manufacture of nonwoven fabric solutions for the global hygiene market, will expand its existing facility in Greenville County to significantly increase production for its spunmelt nonwoven hygiene products. The \$50 million investment is expected to generate 32 new jobs.



- **Louis Hornick and Company**, a leading manufacturer and importer of window coverings and home textiles, today announced plans to establish its new 103,000sf manufacturing facility in Allendale County. The \$2.5 million investment is expected to ultimately generate 125 new jobs.

Port-dependent businesses considering site location projects may contact the SC Ports Authority economic development team.

Jack Ellenberg: JEllenberg@scspa.com or 803/413-6766.

Kara Ramsey: KRamsey@scspa.com or 843/577-8762.

Two New Services Expand Shanghai/Charleston Options



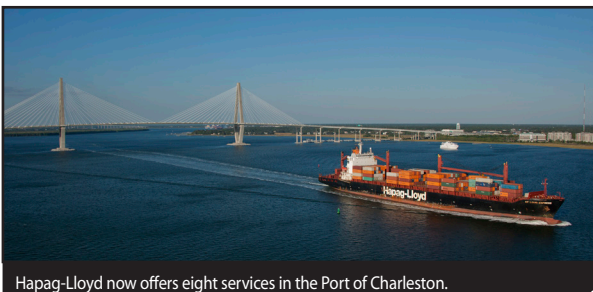
CKYH adds Charleston its AWE-5 string and the G6 carriers add the NSC string.

Two new ocean carrier services have recently been announced giving cargo owners additional means of connecting key ports in China and Korea to Port of Charleston. The CKYH Alliance (Cosco, K-Line, Yang Ming, Hanjin) has announced the ports-of-call for the new AWE-5 service. The foreign port rotation is Xiamen, Yantian, Ningbo, Shanghai, Busan. The **AWE-5** is a Panama Canal service featuring 10 vessels of approximately 3,700 TEU. The AWE-5 calls the Port of Charleston's North Charleston Terminal.

The G6 Carriers (APL, MOL, Hyundai, OOCL, NYK, Hapag-Lloyd) have initiated an Asia service via the Panama Canal with transshipment points in the Caribbean and Central America. The **NSC** service features an eastbound foreign port rotation is Xiamen, Kaohsiung, Hong Kong, Yantian, Shanghai, Busan, Manzanillo, and Kingston. The westbound foreign port rotation also includes stops in Kingston, Manzanillo, Balboa and Busan before restarting the rotation in Xiamen. The NSC calls the Port of Charleston's Wando Welch Terminal.

Charleston now has a total of six deployments serving Shanghai: G6 NSC; CKYH AWE-5; Maersk TP-7; MSC Golden Gate; CMA CGM PEX-3; and Evergreen NUE. For a full listing of carrier services click [HERE](#).

Hapag-Lloyd Adds Charleston/East Coast South America Service



Hapag-Lloyd now offers eight services in the Port of Charleston.

Hapag-Lloyd has initiated a weekly direct service between ports in Brazil and Argentina and the Port of Charleston. The northbound foreign port rotation the **South America East Coast** service (SEC) is Buenos Aires, Rio Grande, Itapoa, Santos, Rio de Janeiro, Salvador, Pecem. The southbound rotation after leaving the U.S. East Coast is Suape, Santos, Buenos Aires. The service deploys seven vessels of approximately 4,300 TEU in partnership with Hamburg Sud, CSAV and Libra.

Confidence in SC, Port of Charleston Growing for Investors

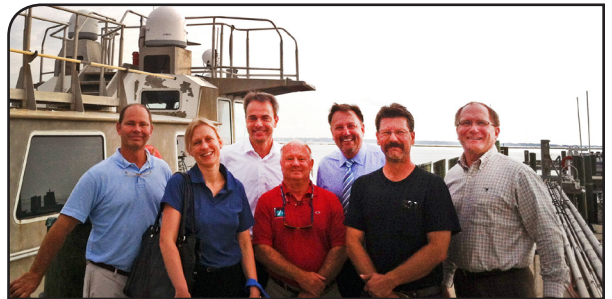
Colliers International Chief Economist and thought leader K.C. Conway recently captured the growing confidence in South Carolina as the location of port-related investment. Conway made the comments on the influential Stifel Financial Corporation conference call. The keys Conway highlighted included:

- The SC Ports Authority's 10-year, \$1.3 billion CAPEX plan.
- Additional commitments from the State of South Carolina including \$300 million set-aside to fully-fund deepening of Charleston Harbor.
- The new SC Inland Port in Greer, SC which is also half-way between the two largest markets in the Southeast, Atlanta and Charlotte and able to reach 94 million consumers in a 500 mile radius.

On strategic investment: "South Carolina absolutely gets it in terms of the importance of the Port of Charleston and has essentially written a blank check to do what is necessary and jump through whatever hurdles so that it continues to grow, retain and attract companies like Boeing and BMW."

On the SC Inland Port: "This is having a tremendous, positive impact on the Port of Charleston. I think these inland ports are going to be a major game changer for who is most successful and who is not so successful in this first post-Panamax decade."

Tognum America Visits Charleston



The Tognum team receives a waterside port tour from the Charleston Pilots and SCPA.

The South Carolina Ports Authority and the Charleston Branch Pilots hosted the global logistics management group of Tognum Americas for a port tour. Tognum imports marine engines and parts via the Port of Charleston for assembly and distribution via their facility in Graniteville SC. The Charleston Pilots utilize the Tognum brand MTU Engine on their two large 75' vessels. The MTU engines have clocked an impressive 20,000 plus hours of service. Walter Prause-CHS Pilots Port Manager; Christin Gleissner-Senior Manager, Import Compliance and Transportation; Bernd Baader-Vice President Materials; John Miles-CHS Pilots Fleet Captain; Bob Reinecke-SCPA VP Global Accounts; David Matash-CHS pilots Engineer; Paul Westelaken-Senior Manager Supplier Scheduling.

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